

**E. PAUL DUNN, JR.**  
**ValueOptions, Inc.**  
**Chief Financial Officer**

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## **PROFESSIONAL EXPERIENCE**

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### **ValueOptions, Inc.**

#### **Chief Financial Officer**

**2006-Present**

**Norfolk, VA**

- Directs the overall financial plans, accounting practices and contract processes;
- Provides leadership designed to maximize organizational financial position through the development of sound budgeting practices, controls, trending and projection;
- Oversees financial and accounting system controls and standards and ensures timely financial reports; prepares, present and interprets internal and external financial reports;
- Oversees daily finance activities through supervision of designated finance staff;
- Participates on all pricing calls and consults on underwriting projects. Financial signature authority for all risk contracts for ValueOptions;
- Coordinates with ValueOptions President and COO as well as members of ValueOptions' Management Executive Committee, to ensure that the objectives of ValueOptions are met, specific to delivery of high quality service within budget; and
- Leads Monthly Operating Reviews (MORS) with division president and corporate departments. Uses performance data, trends and targeted metrics to evaluate performance and to improve efficiencies and effectiveness.

### **Amerigroup Corporation**

#### **Executive Vice President and Chief Financial Officer**

**2004-2005**

**Virginia Beach, VA**

- As Chief Financial Officer, responsible for financial reporting and controls, SEC compliance, budgeting, mergers and acquisitions, medical economics, treasury, tax, investor relations and member enrollment.
- Directed a staff of 120 people in the Controller's, Treasury/Tax, Medical Finance, Investor Relations, and Member Enrollment Departments.

### **IMC Global, Inc.**

#### **Vice President, Finance and Treasurer**

**1998-2004**

- As Vice President, Finance and executive team member, responsible for corporate finance, banking and rating agency relationships, taxes, financial planning, budgeting, acquisitions, risk management, qualified plans' investments and credit. Directed a staff of 34 people in the Corporate Finance, Risk Management, Tax, Financial Planning and Analysis, and Credit Departments.

### **GATX Corporation**

#### **Vice President, Finance and Chief Financial Officer, GATX Terminals**

**1995-1997**

- As Chief Financial Officer and member of executive team for this \$500 million revenue, \$1.2 billion asset business, responsible for accounting policy, external/internal reporting, financial controls, budgeting and forecasting, capital budgeting, and information technology. Directed the efforts of corporate and distributed accounting, finance and information systems staff of 75 people through Controller, Director of Finance, and Chief Information Officer.

**GATX Corporation**
**1990-1995**
**Treasurer, GATX Corporation**

- Responsible for capital markets, corporate finance, rating agency relationships, bank relations, cash management, foreign exchange, and management of company's defined benefit contribution plans' assets.

**The Hertz Corporation**
**1985-1990**
**Assistant Treasurer, Corporate Finance**

- Responsible for long and short term funding requirements, hedging financial exposures, capital budgeting and qualified plan's investments. Negotiated and closed acquisitions as well as directed the company's capital budgeting system.

**W.R. Grace & Company**
**1980-1985**
**Senior Project Manager**

- Worked on special projects as requested by the Treasurer such as two subsidiary initial public offerings and developing and executing a hedging plan for LBO acquisition financing. Managed company's foreign exchange hedging activity. Performed various financial analyses and project assignments as Senior Financial Analyst during 1980-1984 period.

**Library of Congress**
**1976-1978**
**Public Information Officer, US Copyright Office**


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**EDUCATION**


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**University of Virginia**
**1980**
**The Darden School**
**MBA**
**University of Virginia**
**MA, History**
**1976**
**BA, History**
**1975**